

Build & expand
your own visual
vocabulary

MY ICON LIBRARY



Willemien **BRAND**



MY ICON LIBRARY

WHY WE MADE THIS BOOK 7

PAGE STRUCTURE 8

MATERIALS 10

BASIC ICONS 11

COMBINED ICONS 12

BUSINESS ORGANIZATION | How are we organized? 14

Business case | Compliance | Consultancy | Core values | Goals | Government | Key resources | Key Performance Indicators (KPI) | Management | Mission | Network | Policy | Purpose | Reporting (analytics) | Roadmap | Social responsibility | Stakeholders | Strategy | Success | Sustainable development | Transformation, Transition | Vision

COMPETENCES | Our skills and qualities 38

Ambition | Collaboration | Empathy | Engagement | Entrepreneurial | Environmental Responsibility | Excellence | Expertise, Knowledge | Flexibility | Helping others | Integrity | Joy, Happiness | Leadership | Loyalty | Motivation | Passion | Professional | Showing initiative, Proactive | Soft skills | Supportive | Transparency

DAILY WORK | What we do all day 60

Achievement | Action | Co-creation | Comparing options | Decision making | Efficiency | Feedback | Importance | Information sharing | Input | Logistics | Meet a deadline | Meeting | Pandemic | Planning | Remote working | Social distancing | Stand-up | Tasks | Urgency | Work overload

FINANCE | Show me the money 82

Accounting | Accuracy | Analysis | Banking | Budget | Chance (opposite of risk) | Costs cutting | Decline, Growth | Economics | Finance | Forecasting | Investment | Legal | Pricing | Purchase | Reliability | Revenue | Risk | Targets | Taxes | Transaction

HR | Our working environment 104

Communication | Conflict | Culture | Deployment | Discrimination | Education | Employee branding | Health care | Human capital | Human resources (HR) | Job search | Learning | Mobility | Pension funds | Performance | Personal development | Project management | Reward | Stress | Talent | Workplace

INNOVATION | How we trailblaze 126

Agreement | Brainstorm | Change | Disruption | Experiment | Future | Idea generation | Innovation | Insights | Inspiration | Opportunity | Problem finding | Product launch | Prototype, Test | Recycle | Requirement | Simplification | Social innovation | Solutions | Team alignment | Tools | Trend | Why?

SALES & MARKETING | How we add value 150

Client centricity | Customer | Customer needs | Customer segmentation | Customer Touch Points | Delivery | Demand (& supply) | Making a deal | Market survey | Marketing | Negotiation | Omni channel | Reputation | Sales | Target group | Terms and conditions | USP | Value (added value) | Wholesale | Yes

TECHNOLOGY | The tech we use 172

Artificial Intelligence | Connectivity | Criminal activity | Data | Development | Digital tools | Digitally | Gamification | Impact | Implementation | Improvement | Information | Internet Of Things | Mathematics | Media | Privacy | Security | System architecture | Technology | Usability | Virtual Assistant

WAY OF WORKING | How we cooperate 194

Acknowledgement | Agility | Building together | Creative thinking | Critical thinking | Design Thinking | Discussion | Evaluation | Group dynamics | Growth | Hierarchy | Interaction | Mindfulness | Priority | Reflection | Research | Resistance | Roles | Self-directed, Self-steering | Supervised | Verification

TAKE IT TO THE NEXT LEVEL 218

THANK YOU 219

ABOUT THE AUTHOR 220

A-Z INDEX 222





WHY WE MADE THIS BOOK

Ever since we started our **Visual Thinking/Business Drawing training sessions we have dreamt of compiling a collection of all the icons (more or less) frequently suggested by participants who wanted to know how they could visualize certain words or concepts. You could say that all the curious and creative people we've had the privilege of working with over the past twenty years have helped us create this book!**

So, without further ado, here are the most common, interesting, weird and wonderful concepts in icon form. You will find sections on themes including 'finance', 'technology' and 'way of working'. They are further broken down into

concepts such as 'cost-cutting', 'co-creation' and 'social innovation', all visualized in different ways.

These are not meant to be finished visual products. I want them to spark your creativity and inspire you to make your own icons, instead of plucking generic icons from the internet that often don't accurately express your story. And remember that every story has its own quirks and context, and therefore its own blend of icons and visuals. Keep practicing, keep expanding your icon library, so you will have the courage to tell your own visual story.

Enjoy!

Willemien Brand,
founder of Buro BRAND.

HOW TO USE THIS BOOK

We made this book to inspire you and to provide a resource that is easy to browse whenever you need it. That's why we made it more or less pocket-sized. You can now have icons at your fingertips wherever you go!

The main part of the book contains pages that each explain a certain word or concept.

These pages start with basic icons we designed ourselves or found online. We track down icons online by Googling a combination of words and then adding the word 'icon', 'illustration' or 'vector'.

The middle of the page shows four variations capturing different contexts of the word.

The bottom part contains a 'how to draw' area highlighting a rather difficult or interesting combined icon. Sometimes we chose to only draw a detail or a part of an icon, so you can fully understand it and use it as a base for your own icons.

At the beginning of the book there is an index, based on **specific categories**. If you are looking for a specific word or icon, use the **alphabetic index** at the back of the book!

We hope this book inspires you to come up with new ideas for your own visual jargon and icons and how to apply these.

PAGE STRUCTURE

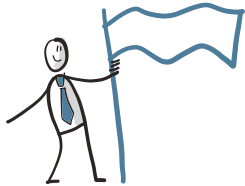
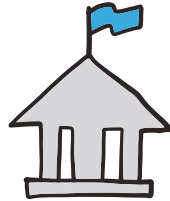


GOVERNMENT

BASIC ICONS



COMBINED ICONS



HOW TO DRAW

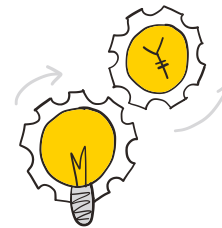


KEY RESOURCES

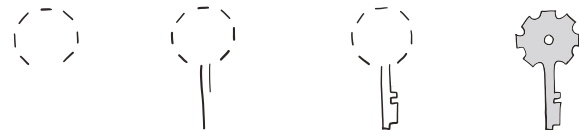
BASIC ICONS



COMBINED ICONS



HOW TO DRAW

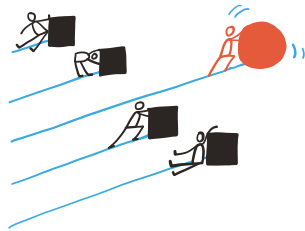
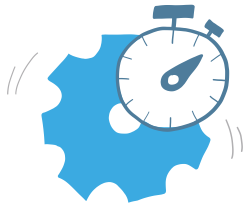
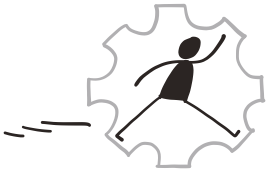


EFFICIENCY

BASIC ICONS



COMBINED ICONS



HOW TO DRAW



FEEDBACK

BASIC ICONS



COMBINED ICONS



HOW TO DRAW

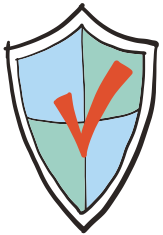


RELIABILITY

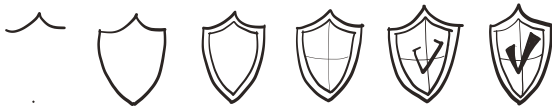
BASIC ICONS



COMBINED ICONS



HOW TO DRAW

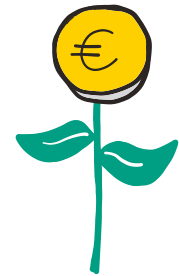


REVENUE

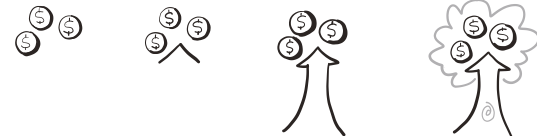
BASIC ICONS



COMBINED ICONS



HOW TO DRAW



HUMAN RESOURCES (HR)

BASIC ICONS



COMBINED ICONS



HOW TO DRAW



JOB SEARCH

BASIC ICONS



COMBINED ICONS



HOW TO DRAW

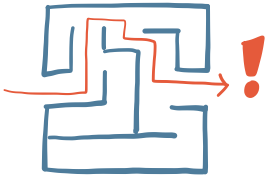


PROBLEM FINDING

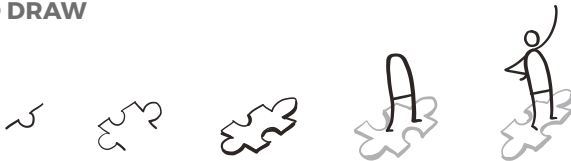
BASIC ICONS



COMBINED ICONS



HOW TO DRAW



PRODUCT LAUNCH

BASIC ICONS



COMBINED ICONS



HOW TO DRAW

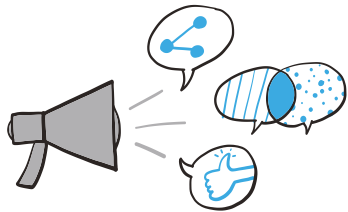


OMNI CHANNEL

BASIC ICONS



COMBINED ICONS



HOW TO DRAW



QUALITY

BASIC ICONS



COMBINED ICONS



HOW TO DRAW

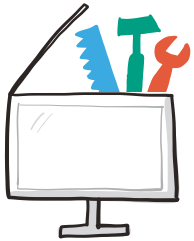


DIGITAL TOOLS

BASIC ICONS



COMBINED ICONS

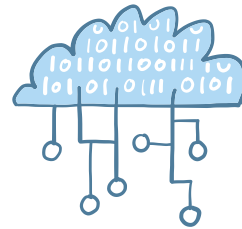


DIGITALLY

BASIC ICONS



COMBINED ICONS



HOW TO DRAW



HOW TO DRAW

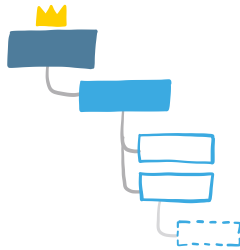
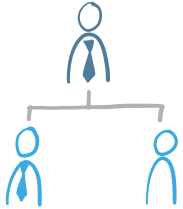


HIERARCHY

BASIC ICONS



COMBINED ICONS



HOW TO DRAW

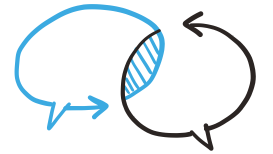
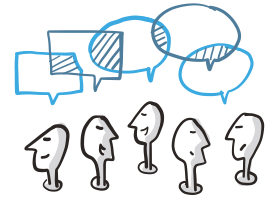
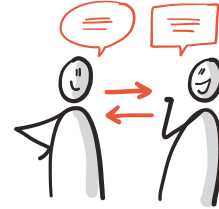


INTERACTION

BASIC ICONS



COMBINED ICONS



HOW TO DRAW





MY ICON LIBRARY

My Icon Library is an essential collection of impactful images that will empower you to embark on your own journey of Visual Thinking and storytelling. The collection consists of the most common, interesting, weird and wonderful concepts created during our visual thinking trainings.

The concepts are grouped into themes that regularly crop up at the trainings such as 'finance', 'technology' and 'innovation'. Consisting of several sections such as 'cost-cutting', 'co-creation' and 'idea generation', this is not a definitive list: every story is different and has its own blend of icons and visuals.

My Icon Library is a source of inspiration and a go-to reference for whenever you need a visual that's a tad too complicated for your imagination or a Google Images search. It also works as a great companion to the other bestselling books: Visual Thinking and Visual Doing.



www.bispublishers.com



9 789063 696054 >