

# **DREAMS ARE NÓT DECEPTION**

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**NEVER LOSE SIGHT OF YOUR DREAMS  
AND GOALS!**

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# About the Author

## **Glenn van Lierop / The Success Mentor**

**Successful international sales expert, entrepreneur, and real estate investor.**

As an expert and speaker in the fields of sales, leadership, real estate investment, entrepreneurship, and finance—and as the former owner of several successful private companies both domestically and internationally—Glenn van Lierop has built an impressive track record.

Over the years, he has created opportunities for himself through his investments, which today allow him to do what he truly loves: sharing his tips and strategies on investing in financial freedom and showing that you should NEVER forget your dreams.

His life's work is dedicated to making all the ins and outs of investing—whether in real estate or in your career—clear and understandable for everyone, so that anyone can realize that financial freedom is POSSIBLE without needing a massive amount of starting capital.

Many who have read this have succeeded in achieving their biggest dreams in a short period of time, and with a satisfaction rating of 94%, this comes as no surprise.

Whatever your biggest dreams may be—no matter how strongly you believe they are unattainable, or if you simply don't know where to start...

Do you also want to start investing in your dreams?

Then don't hesitate any longer and start reading this book today.

**NEVER** give up on your dreams!

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## **Introduction: The Importance of Dreaming**

On the journey toward a fulfilled life, we often assume that dreams are nothing more than fleeting fantasies—pleasant ideas we can indulge in, but that ultimately hold little real meaning.

But what if we chose to see our dreams differently? What if they were powerful tools, a compass guiding us toward the life we truly wish to create?

Dreams are not mere abstract wishes; they are the seeds from which the life we long for can grow.

When we take our dreams seriously, they become more than just ideas—they become the fuel that drives our motivation and inspires us to take action, even when the path ahead feels uncertain.

Instead of seeing dreams as mere wishful thinking, we can embrace them as a vital force that empowers us to set clear, concrete goals.

It is not enough to simply dream; we must translate these dreams into tangible, achievable objectives.

It is in the process of setting goals that the true power of our dreams comes alive.

This means creating a vision that extends beyond imagination and building a practical plan to move steadily, step by step, toward the life we desire.

Our dreams serve as a guiding light, helping us prioritize, challenge ourselves, and summon the courage to persevere, even when the journey is difficult.

When we anchor our dreams in reality, they become not just a source of motivation, but a powerful reminder of the life we are striving to create.

By working purposefully toward our goals, we not only unlock our potential but also strengthen our inner resilience and conviction.

In this book, I want to show that dreams are not just quiet thoughts we hold in the solitude of night—they are the guiding force that enables us to manifest a life of true fulfillment.

To bring this mindset and the power of success to life, I have included, at the end of several chapters in italics, experiences from **my own life** (as described in the book *From Laborer's Son to Castle Owner*), which I hope will serve as extra motivation and inspiration for you.



## **Chapter 1:**

# **Dreams Begin with Vision**

Dreams always begin with a vision.

A vision is far more than a fleeting thought or a desire that emerges in a quiet moment. It is the wellspring of inspiration that helps us create a clear and compelling picture of what we truly want to achieve in life.

A vision is the guiding light that directs us, even in moments of uncertainty or doubt. It lays the foundation for all the dreams we hold dear and enables us to turn those dreams into reality.

When we speak of vision, we mean the ability to see a possible future in our minds—a future that does not yet exist.

It is like painting a canvas in our imagination, blending the colors of our desires, sketching the shapes of our ambitions, and outlining the details of our ideal life.

This vision is not a passive fantasy; it is an active, vibrant representation of what we want to create, a reflection of our deepest values, desires, and goals.

The process of developing a vision begins with asking questions: What do I truly want? What are my

deepest passions and longings? What would I strive for if there were no limitations?

At this stage, it is crucial not to place boundaries on what seems possible.

Too often, people limit their dreams by thinking in terms of what is practical or achievable. Others allow family or friends to discourage them, convinced that “dreams are just illusions” that will never come true.

Yet a vision must be bigger than what we currently believe is possible. It is an invitation to look beyond the constraints of the present moment and to allow ourselves to dream without compromise.

The power of a vision lies in its clarity. The more specific we can be about what we want, the easier it becomes to take the right steps.

A vague dream, like “I want to be happy,” is far harder to achieve than a concrete vision, such as “I want to run my own business and create financial freedom so I can spend my time doing what I love most.”

When we sharpen our vision, we create a clear path for ourselves—a path that motivates us and keeps us focused, even when obstacles arise.

A vision also brings inspiration and motivation. Life's daily challenges can easily distract or discourage us, but a strong vision reconnects us to the bigger picture.

It reminds us why we do what we do, giving us the reason to persevere when the journey gets tough.

A powerful vision fuels our inner drive and helps us keep believing in our ability to realize our dreams, even when the road ahead is long and full of challenges.

Moreover, our vision doesn't just change our lives; it transforms how we see the world around us.

When we have a clear picture of what we want, we begin to notice opportunities and possibilities in ways we never did before.

What once seemed trivial suddenly takes on meaning because it brings us closer to our vision.

Our vision becomes a lens through which we view the world, enhancing our ability to recognize and seize opportunities.

In short, dreams begin with vision because a vision provides the direction we need to bring our dreams to life.

It is the first step in the manifestation process, helping us transform abstract thoughts into concrete goals.

By developing a vision, we not only create a clear picture of what we want to achieve, but we also set the intention to make it a reality.

It is the vision that allows us to take every step with confidence and continually reminds us of the power of our dreams.

For me, it all began with a dream... a boyhood dream... an impossible boyhood dream.

### **Taken from Glenn's life...**

*"At the age of twelve, born into a working-class family in the Low Countries, I was a true daydreamer.*

*I loved going on vacation at least once a year with my parents and sister, no matter how difficult it was due to our financial situation.*

*It was June 1988... a normal day, despite being one of the last school days before the summer holidays, when my mother, who worked from home as a seamstress, suddenly announced at breakfast:*

*'Boys... I have a wonderful surprise for you... In three days, the school holidays begin—you know that!'*

*And that's how it all began...*

*'We're going on vacation,' she said. 'But... Mama... where are we going?' my sister asked excitedly from the other side of the breakfast table. 'We're going to Baarlo, in Limburg, far from here!'*

*It wasn't really that far, but of course, it sounded thrilling.*

*'But Mama, if Baarlo is so far, how will we get there?' my sister asked.*

*'Yes, Mama... we don't even have a car,' I added sadly.*

*'Oh,' my mother laughed cheerfully. 'Grandpa will take us, and we'll stay in a nice caravan at a fun campsite for two weeks... sounds good, right?'*

*Joy shone on our faces—it was our very first real vacation. We had heard so much about vacations from schoolmates, but our parents never had the money to take us anywhere. Now, finally, it was happening...*

*'Woohoo, we're going on vacation!' I shouted with all my heart.*

*The following nights felt endless, until the last day of school finally arrived. The excitement was so intense that my sister and I were awake and ready by six o'clock, beside our beds.*

*'Come on, boys,' called Mom, 'quick, a sandwich and a glass of milk—Grandpa could arrive any moment.'*

*Not long after... 'Toot-toot'—it was time. The adventure could begin; Grandpa had arrived.*

*Once our parents loaded the luggage into his car, we were finally off. It felt like a long drive, though Baarlo was actually less than an hour away.*

*'Wow! Look at this campsite, and that caravan... it's huge!'*

*We were in awe of the place where we would spend the next two weeks. Grandpa stayed for the rest of the day, and after dinner—a portion of fries with a frikandel—he returned home.*

*'See you in two weeks, Grandpa!' my sister called, smiling brightly.*

*The days flew by, each one a new adventure, until suddenly... 'Toot-toot'—Grandpa was back.*

*'Ah no,' I cried, 'are the two weeks already over?'*

*'Yes, everything comes to an end,' he said, and before we knew it, we were back home, back in the working-class neighborhood, in the last of six row houses.*